

Please help us help you! This questionnaire is synchronized with our database setup and allows us to more readily find the information on companies, which may fit your criteria. Please complete and return this profile, via fax or by mail, so that we will be able to provide you with data for future opportunity offerings. In addition, please send us a company brochure if possible.

Buyer Profile

Contact: _____ Title: _____ Date: _____

Company: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Mailing Address (if different from above): _____

Business Phone: _____ Extension: _____ Fax: _____

Other Phone #'s: _____

E-mail: _____ Web-site: <http://> _____

Special Instructions: _____

About your company or group:

Date Established: _____ Number of Principals: _____

Investment Group or Holding Company

Private Corporation

Public Company

Merchant Bank, Venture Capital or Financing Source

Individual

Other: _____

ACQUISITION CRITERIA (Pick at least one from each group)

Construction

Financial/Insurance

Manufacturing (Consumer)

Manufacturing (Industrial)

Retail

Services

Wholesale/Distr. durables

Wholesale/Distr. non-durables

Other: _____

Diversification

Financial/Opportunistic

High Technology

Low Technology

Managers Have Equity

Managers to Stay

Must be Profitable

Strategic Fit

Turnarounds Considered

Other: _____

Geographic: _____

STAND ALONE:

Funds Available for Acquisition (\$'s in 000's) Total Allocated \$ _____ Per Transaction \$ _____

Revenue Minimum \$ _____ Pretax Minimum \$ _____ Cash Flow Min \$ _____

Please provide additional comments related to your acquisition needs. (SIC code numbers, keywords, etc.):

ADD ON:

Funds Available for Acquisition (\$'s in 000's) Total Allocated \$ _____ Per Transaction \$ _____

Revenue Minimum \$ _____ Pretax Minimum \$ _____ Cash Flow Min \$ _____

Please provide additional comments related to your add on acquisition needs. (SIC code numbers, keywords, etc.):

- Please send additional information about Business Broker Services, Inc.
- Please send a listing of additional businesses available for acquisition.
- Please DO NOT send further fax transmittals.
- I have changed wrong/missing information above. Please update your database.

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